

BERKSHIRE HATHAWAY

HomeServices

Colorado Real Estate

CONDENSED CODE OF ETHICS OF THE NATIONAL ASSOCIATION OF REALTORS®

Duties To Clients And Customers

ARTICLE 1

Always put the clients' needs first, but remain honest with all parties.

ARTICLE 2

Details of a home must not be sugar-coated, exaggerated or omitted.

ARTICLE 3

REALTORS® are to cooperate with each other unless it's not in the clients' best interest.

ARTICLE 4

Personal ties are to be made apparent before contracts are signed.

ARTICLE 5

REALTORS® cannot give their services for sales in which they have interest.

ARTICLE 6

Any recommendations which bring in referral fees must be disclosed.

ARTICLE 7

Client's must know if their REALTOR® is receiving additional compensation.

ARTICLE 8:

Client's money can never be in REALTORS®' personal bank account.

ARTICLE 9

Any and all documents pertaining to a transaction should be present in clear, understandable terms.

Duties to the Public

ARTICLE 10

REALTORS® don't discriminate or deny service based on race, color, religion, sex, handicap, familial status, national origin, sexual orientation, or gender identity.

ARTICLE 11

REALTORS® only provide services within their professional scope.

ARTICLE 12

You can trust a REALTOR® to be honest (i.e. no false or misleading advertising).

ARTICLE 13

They aren't law experts, and won't pretend to be. Instead, they will recommend legal counsel when their client requires it.

ARTICLE 14

The code is their law. A REALTOR® will not attempt to interfere in any way if they are charged with breaking the code of ethics, and must cooperate completely with the National Association of REALTORS®.

Duties to REALTORS®

ARTICLE 15

Trash-talking is below a REALTOR®, which is why they will not knowingly make statements that are false or misleading about other realtors or professionals.

ARTICLE 16

They respect exclusive relationships and will refrain from interfering with the brokerage relationships that other REALTORS® have with their client.

ARTICLE 17

Disputes are settled with due process.